



IT'S WHO WE ARE

# FAMILY ENTERTAINMENT CENTER REAL ESTATE BROKERS

## EXPERIENCE MATTERS.

FEC Real Estate has a focused, adept approach to brokering real estate transactions for family entertainment centers. Experience has shown that a FEC deal will not be transacted without employing a methodical, rigorous search for a site. Over time, the firm has proven to secure real estate sites and then negotiate in a transaction focused, innovative manner. As a single-point-of contact broker, FEC Real Estate is able to put all of the pieces of the puzzle together to execute a real estate transaction for a family entertainment center operator.

## RELATIONSHIPS ARE IMPORTANT.

FEC Real Estate has spent years fostering relationships with landlords and industry leading designers, architects, contractors, attraction vendors, bankers, etc. These connections allow our company to keenly understand the challenges facing family entertainment centers when dealing with landlords, to keep an insightful pulse on the SBA banks that are lending to the FEC industry, to be aware of the cost of and trends for attractions, etc.



# WE ARE THOUGHT LEADERS.



FEC Real Estate has presented at some of the industry's largest conferences and webinars about family entertainment center real estate topics. The firm takes great pride in educating our FEC colleagues about matters related to the gross rent/gross revenue expectations an operator should have, to the requirements for HVAC, to the clear height needed for various attractions, to the anchors that have restrictions, to the pros/cons of leasing within a retail center versus an industrial building, to the significance of having a force majeure clause, etc.



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## REAL ESTATE BROKERS THAT SPECIALIZE IN FAMILY ENTERTAINMENT CENTERS

